



# NGS<sup>TM</sup> IN THE NEWS

• Spring 2008

**Editor:**  
Mary Lynn Treadwell

**Layout/Design:**  
Krista Guerrero

**Sales:**  
800.824.1220

**Tech Support:**  
800.257.2442

**Customer Service:**  
916.920.2200

[www.NGSI.com](http://www.NGSI.com)

## School's in Session April 17th: Share and Learn Webcast

Join fellow *NGS-IQ* users for our upcoming Customer Share and Learn Webinar on Thursday, April 17th. We're pleased to bring you two distinguished speakers for this Webinar: John W. O'Sullivan, NGS' own Vice President of IT, and Ronald Golden, a long-time NGS user at InterfaceFlor, the world's largest manufacturer of commercial modular carpet. The *NGS-IQ* solutions to be featured in their presentations include *IQ SeQure*, *IQ Client*, and *SmartView*. We're confident you'll gain new insight on uses and features of these products.

Some customers have depended on NGS' *IQ SeQure* for years to control database and query authority access. Due to today's stricter regulatory mandates and auditing requirements, more customers are expressing interest in learning how this optimal security management module can meet their needs, while still providing their executives and users with timely access to business data. John O'Sullivan, who manages NGS' development and technical support departments, will present the steps involved in setting up *IQ SeQure*'s:

- Database security to control libraries, files, and record selection on files and fields
- Feature security to specify what individual *IQ* functions are available for all queries in a specified library
- Output security to restrict functions such as e-mail and FTP and downloading of data to the PC using NGS' *Qport Access* and *SmartView*

Ron Golden's substantial development of *SmartView* presentations for orders, sales,

scheduling, production, inventory, quality, etc. reports has him convinced that this OLAP module is a true business intelligence tool, offering endless possibilities for multi-dimensional analysis while eliminating the need to run numerous reports. Ron will go through the initial steps of creating a query for *SmartView* using *IQ Client*, NGS' new Windows "smart client" for off-line query development. He'll then show the seamless output to *SmartView* and demonstrate some of the product's functionality, flexibility and ease of use.

The Webinar will start at 2pm (EDT) and take approximately 75 minutes. There will be a "Q and A" session at the conclusion. To register, please visit [www.ngsi.com](http://www.ngsi.com).

## Now On-Line: Share & Learn Playbacks

Share and Learn Webcasts are a terrific way to learn new and better ways to use *NGS-IQ* from NGS and fellow customers. If you've missed a Share and Learn Webcast or would like a refresher of a presentation you attended, we've now made it easy for you to hear and see them anytime.

Visit [www.ngsi.com](http://www.ngsi.com) and under "Customer News" click on "Playbacks of Recent Share & Learn Webcasts." You can review the description of topics and demos covered for each Webcast and select the one you'd like to view. After completing a short registration form, we'll e-mail you a user ID and password to access the recordings. Then, retain your ID and password to view other S&L Webcasts at a later time.



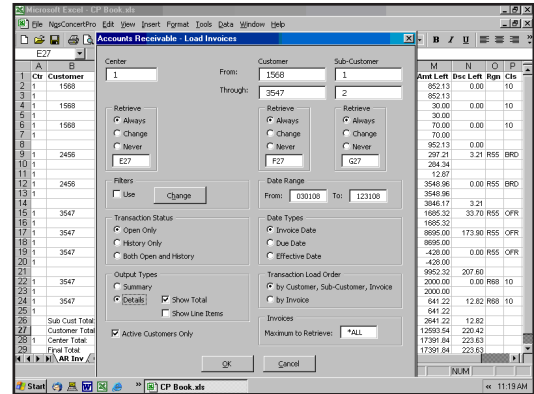
**WEBCAST**

## ▶ ConcertPro | Bridges A/P & A/R to your business applications

Concert Series Accounts Payable and Accounts Receivable customers can now download account distributions and invoices directly to MS Excel with NGS' release of *ConcertPro* for A/P and A/R. This plug-in function gives accountants and financial users a convenient, dynamic link to quickly and accurately update Excel spreadsheets with the latest A/P and A/R data on their System i. *ConcertPro* has been available and deployed by *Concert Series General Ledger* customers for the last few years.

With *ConcertPro* for A/P and A/R, users can produce account distribution listings to locate invoices or checks that affect a specific G/L account, identify incorrectly allocated transactions, or track account activity. *ConcertPro* allows users to download open and history transactions by specifying date ranges, account types, and accounts – all within or across companies, in summary or detail information, and with or without totals.

*ConcertPro* for A/P and A/R enables companies to review invoices for spending patterns, plan payments by currency type, estimate incoming cash versus timing of liability payments, analyze sales activity, and create customized statements for a third party payer.



Users can download and review open and history invoices from A/P or A/R by specifying invoice date, due date, or G/L effective date. Additionally, they can specify vendors, regions, products, priorities, and currency types for A/P invoices, and specify customers, salespersons, regions, classifications, and currency types for A/R invoices. As with account distribution listings, all invoices may be selected as summary or detail information and with or without totals.

For more information on *ConcertPro*, please call 800-824-1220, ext. 251.

## ▶ NGS-IQ & Concert Series | Ready for V6R1

IBM recently released V6R1 of the i5/OS operating system. This major new release of i5/OS requires "program conversion" to take advantage of the new operating system features. NGS is happy to report that we have completed this process and all of our products are ready for V6R1.

If you are installing V6R1, please contact us so we can provide you with the V6R1 compatible release of our software.

If you have custom application software or applications from other vendors who have not prepared for V6R1, you may want to read the IBM Redbook on this topic.

### IBM i5/OS V6R1 Information On-line

#### V6R1 Highlights

[www-03.ibm.com/systems/i/os/i5os/v6r1/](http://www-03.ibm.com/systems/i/os/i5os/v6r1/)

#### IBM V6R1 Program Conversion Redbook

[www.redbooks.ibm.com/redpieces/abstracts/redp4293.html?Open](http://www.redbooks.ibm.com/redpieces/abstracts/redp4293.html?Open)

► **Query Developers | Save Time,  
Expand IQ Use with IQ Client**

**IQ Client**

For years, our customers have greatly appreciated IQ's powerful query engine. With the release of IQ Client, we've extended the rich functionality within IQ to the Windows desktop...and the response from users who've deployed this new "smart client" is quite favorable:

*"It has made the world of difference in query development for my Accounting users."*

*"IQ Client handles summaries beautifully."*

*"The ability to develop or revise queries off-line is handy."*

*"As a veteran green screen user, I'm surprised to say that I now prefer developing queries in IQ Client."*

*"It retains all the benefits of native, batch query processing, performance and security."*

Attend our upcoming Share and Learn Webinar to see InterfaceFlor's actual deployment of this drag-and-drop, point-and-click Windows interface and its one-click connection to other NGS-IQ modules.

**REGISTER!**  
*Access On-line  
Resources*

**TECH  
SUPPORT**

NGS On-Line Tech Support Center now includes interactive tutorials, downloads of product releases, a Knowledgebase with answers to FAQ's, and more. To take advantage of this great resource, go to NGSi.com, "Tech Support" and then the "Log In" tabs, and select "New Member Registration." Complete the short form and we'll send you a personalized User ID and password to get you started.

**Business  
Performance  
Dashboard**

**The First Dashboard or  
Smartview is on us!**

Maybe you've viewed a demo of the NGS Business Performance Dashboard, and you've seen and perhaps even own a copy of SmartView. However, you just aren't sure if your managers would use this software. Let us help you find out. Give us a small set of your data, and we'll create your first dashboard and/or SmartView presentation. All we ask is a chance to then show one or two of your managers what we've built and get their feedback.

Your time investment is very minimal. We'll sign a Non-Disclosure Agreement and protect your data. You send us output from one or two queries in Microsoft Excel or Access format. We'll call and ask you a few questions about the data, create a sample presentation or two, and schedule a Web demo. Call 800-824-1220, ext. 229, today to take advantage of this offer.



**2008  
Training  
CALENDAR**

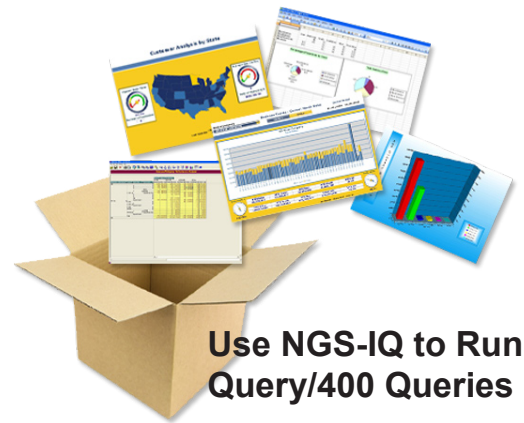
- May 20-21    **Beginners Plus**
- June 2-3     **Intermediate/Advanced**
- June 4-5     **Business Performance Dashboard**
- July 7-8      **Beginners Plus**



Details Inside

► **NGS** | *Industry Event Calendar*

<b>MedSeries4 Vision User Conference</b> Salt Lake City, UT	April 19 - 23
<b>IBM Partner World</b> Los Angeles, CA	April 30 - May 2
<b>RPG World</b> Las Vegas, NV	May 4 - 7
<b>System i Connection</b> Clear Water Beach, FL	June 28 - July 2
<b>IT Executive Conference</b> Denver, CO	July 20 - 23
<b>IBM POWER Systems Tech Conference</b> Chicago, IL	Sept 13 - 17



**Use NGS-IQ to Run Query/400 Queries**

*NGS-IQ* can run Query/400 queries. All you need is the *NGS-IQ* Query/400 API, available at no cost to customers on maintenance. This API enables Query/400 queries to produce and update Excel spreadsheets, *SmartView* presentations, dashboards, PDF files, HTML pages, and more. You can even add run-time prompting!

Call 800.257.2442 for details.