

► Company Profile

New Generation Software, Inc. (NGS) – a respected developer of IBM midrange software since 1982 – delivers high performance System i (AS/400)* business software solutions to companies of all sizes and representing virtually all industries. Tens of thousands of people worldwide rely on NGS' solutions every day.

Business Philosophy

We firmly believe that our success is directly linked to how much we contribute to helping you achieve your business objectives today and in the future. We ensure our solutions have the potential to increase your effectiveness and maximize the value of your System i by helping you operate efficiently and minimizing the time you spend on software support.

We maintain a strong quality assurance program, with an emphasis on product performance and reliability. We consistently enhance our products and services, using the latest proven computing and software development technologies. As a result, NGS products have remained at the forefront of technology for more than two decades.

Customer Commitment

NGS delivers a superior Client Services program that you can depend on, including implementation consulting, user training, toll-free hotline support, and online worldwide electronic customer support. NGS sponsors regional Customer Workshops and Tune-Up Classes, quarterly Customer Share and Learn Webinars, seminars, and Customer "Q&A" sections at our Web site, www.ngsi.com.

NGS-IQ™: Business Intelligence System

NGS-IQ is a versatile, high-performance IBM System i-based query, reporting, OLAP, and performance management solution used by thousands. It can raise productivity throughout your organization by quickly and cost-effectively simplifying and expanding your ability to access, aggregate, format, analyze, and share critical information. *NGS-IQ*'s integrated modules are designed to support the very different database and presentation needs of senior executives, middle managers, business analysts, casual users, and information technology professionals.

I N F O R M A T I O N W H E R E I T C O U N T S

NGS also offers packaged data mart models with analytical presentations and reports for wholesale distribution, healthcare, and financial reporting. The *NGS Business Performance Dashboard* solution is delivered with more than 100 pre-built dashboard models to help customers monitor their performance in the areas of sales, customer relationship management, finance, human resources, customer service, inventory, marketing, and production.

▶ **CONCERT SERIES™: Accounting and Financial Management**

Concert Series is a modular suite of richly functional financial software designed for System i users who want the power and control of a leading edge financial management system they can run alongside their other business management software. *Concert Series* includes *General Ledger*, *Accounts Payable*, *Accounts Receivable*, *Payroll*, and *Human Resources* modules. *Concert Series* satisfies multi-state, multi-company processing and reporting requirements. The integrated modules operate from 5250 terminals and Windows with a Web-user interface for your Intranet needs.

Concert Series provides your managers with the tools they need to control their information systems environment and end users with a consistent user interface they can grasp quickly and easily. The security module allows you to control user access to certain data and operations, and customized menus display only the functions each individual can perform.

▶ **Strategic Business Partnerships**

Since the company's infancy, NGS has maintained an excellent relationship with IBM. NGS is an Advanced Member of IBM's PartnerWorld for Developers and involved in the IBM System i Initiative for Innovation program. The company also belongs to the IBM PartnerWorld Industry Network organization. Both the *Concert Series General Ledger* and *NGS-IQ* solutions have earned "ServerProven™" status from IBM, and *NGS-IQ* appears on the IBM System i Developer Roadmap. In addition to IBM, NGS has fostered strong business relationships with numerous independent software vendors and IBM solution providers, many of whom have extensive knowledge of the NGS products.



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*Please note that although this document refers primarily to the IBM System i, NGS software continues to operate on AS/400 models.

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