

## Joining Separate Worlds

Concert Series™ General Ledger (G/L), Accounts Payable (A/P), and Accounts Receivable (A/R) systems are the heart of your financial management system. They provide you with an easy-to-use, full-function, high-performance, and low-support environment that exploits the best of today's IBM i (AS/400) computing platform.

However, as an accounting professional, you're probably most comfortable preparing financial reports and analyzing data in a Windows point-

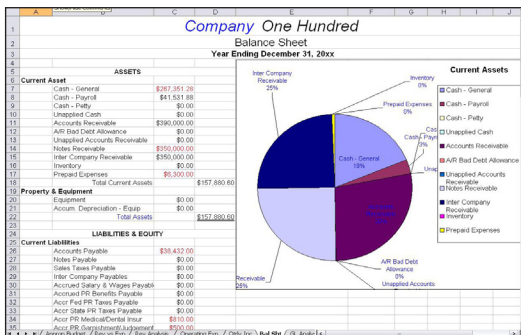
specifying date ranges, account types, and accounts – within or across companies, in summary or detail, with or without totals

- Review invoices for spending patterns
- Plan payments by currency type
- Estimate incoming cash versus timing of liability payments
- Analyze sales activity
- Create customized statements for a third-party payer
- Eliminate duplicate data entry

## A Bridge to Your Financial Data

ConcertPro provides a dynamic link to your IBM i database to quickly and accurately update your Excel spreadsheets with current financial data.

Once your data is downloaded, you can use Excel to filter, produce automatic subtotals, or create other custom worksheet views. You can also use Excel's extensive formatting and graphing features to create presentation-quality reports, with pie charts, graphs, tables, and 3-D



and-click, drag-and-drop environment like Microsoft® Excel. NGS' ConcertPro provides the bridge from IBM i to Windows that you need.

With ConcertPro, you can do the following:

- Download Concert Series G/L, A/P, and A/R data to Microsoft Excel worksheets
- Upload budgets and transactions from Excel into your Concert Series G/L
- Produce account distribution listings to locate invoices or checks that affect a specific G/L account, identify incorrectly allocated transactions, or track account activity
- Download open and history transactions by

Company One						
Quarterly Summary Statement of Income						
As of 20xx						
	Qtr1	Qtr2	Qtr3	Qtr4	Total	
Revenue	\$1,121,000	\$1,080,000	\$1,080,000	\$1,080,000	\$4,361,000	
Cost of Sales	\$800,500	\$845,000	\$1,180,000	\$760,000	\$3,590,500	
Margin	\$320,500	\$235,000	\$900,000	\$320,000	\$770,500	
Margin Percent	28%	21%	83%	29%	29%	
Operating Expenses	\$81,813	\$89,134	\$20,416	\$74,154	\$165,516	
Income from Operations	\$238,687	\$145,866	\$879,584	\$245,846	\$1,510,000	

ConcertPro Download of Levels/Accounts:								
Level ID	Acct	Sub	Description	Qtr1 Balance	Qtr2 Balance	Qtr3 Balance	Qtr4 Balance	Total Balance
100	4002		Sales Discounts	2,700.00	0.00	0.00	0.00	2,700.00
100	4003		Sales Finance Charge	0.00	0.00	0.00	0.00	0.00
220	4040		Services Income	0.00	0.00	0.00	0.00	0.00
420	4040		Services Income	470,000.00	0.00	34,000.00	0.00	504,000.00
430	4040		Services Income	12,000.00	261,500.00	6,200.00	0.00	280,700.00
500	4050		Project Income	660,200.00	240,500.00	147,700.00	670,000.00	1,720,400.00
511	4050		Project Income	1,500.00	500.00	198,500.00	291,500.00	482,000.00
521	4050		Project Income	0.00	0.00	0.00	0.00	0.00
521	4060		Project Income	0.00	0.00	0.00	0.00	0.00

charts. In addition, ConcertPro allows you to take a general journal entry from Excel and upload it through the G/L outside system interface to automatically create a posting batch.



## Easy Financial Statements

Excel's drill-through capability allows you to pull totals and subtotals from a single "download sheet" into one or many master report sheets, such as a Statement of Income or Balance Sheet. There's no need to recreate your standard reports each month – just update them automatically from your IBM i database.

## Down to the Detail

Pick an account and let *ConcertPro* download detail to posted journal history. Detail can include the G/L effective date, transaction amount, description of activities, journal code, source code, and more!

## Budgeting Asset

*ConcertPro* can simplify budget planning by importing your *Concert Series* G/L budget and actual expenditures into Excel from your G/L database.

Within Excel, you can set up a budget planning sheet that shows, account by account, the variance, percentage of increase or decrease, future-year projected budget amounts, and explanatory comments. When you finish setting the new budget amounts, you can automatically transfer those results into your G/L accounts on the IBM i.

## Freeze and Thaw

Before you disconnect from your IBM i, *ConcertPro* allows you to "freeze" formulas. When you resume your work, *ConcertPro* "thaws" the formulas, ensuring your most recent calculations, etc., are ready to use.

The "freeze/thaw" feature is especially beneficial to traveling and remote users. They can connect to your IBM i to download the data they need and "freeze" formulas before disconnecting. Then, working offline, they can create presentations and reports, change formatting, and more. When they reconnect to the server, the "thaw" function recalculates formulas, and the most recent data and balances download to Excel.

GENERAL LEDGER									
ANALYSIS BY LEVEL/ACCOUNT									
Level ID	Acct	Sub	Description	Prior YTD Amount	Debit Amount	Credit Amount	Current YTD Amount		
5	100	1000	Cash - General	1,850,000			1,882,649		
6	100	1000	1 Cash - Payroll	300,000	41,532		341,532		
9	100	1200	Accounts Receivable	500,000	390,000		890,000		
15	100	1400	Prepaid Expenses	32,500		6,300	26,200		
18	100	2000	Accounts Payable	233,000		38,432	271,432		
26	100	2114	Accr PR Medical/Dental Insur	0		810	810		
35	100	6010	Allocated PR Expense	0	48,000		48,000		
39	100	6020	Insurance Expense	0	8,300		8,300		
41	100	6110	Salary & Wage Expense	0	84,756		84,756		
42	100	6111	PR Benefits Expense	0	23,774		23,774		
43	100	6112	PR Taxes	0	6,424		6,424		
65	211	6013	Utilities Expenses	0	2,041		2,041		
66	211	6014	Telephone Expenses	0	4,952		4,952		
68	211	6017	Office Supply Expense	0	2,282		2,282		
69	212	6013	Utilities Expenses	0	2,041		2,041		
72	212	7010	Contracted Service Expenses	0	29,960		29,960		
74	220	6014	Telephone Expenses	0	1,981		1,981		
82	221	6013	Utilities Expenses	0	2,041		2,041		

## Secure, Accurate Database Access

*ConcertPro* streamlines and simplifies the entire data analysis process for you and your accounting staff by providing ease of use, accuracy, and access to your most recent accounting data.

NGS understands that security is of primary concern when users are accessing your financial data, so *ConcertPro* performs in strict compliance with your IBM i security.

The product allows you to make the most of both the IBM i and Windows worlds:

- Data integrity, processing power, reliability, and security
- Familiar Excel interface, customized reporting, and upload capabilities

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